

**Press Release. 7th November 2008**

## **SPIRIT FORMS A NEW PARTNERSHIP WITH SOTI**

Spirit Data Capture Limited, the independent mobile computing consultancy, has joined forces with SOTI Inc, a technology leader in mobile device management and security. Spirit will resell SOTI's mobile solutions in the UK.

MobiControl is SOTI's advanced Device Management, Helpdesk and Security solution for mobile and desktop computing devices. Built on award-winning technology, the product provides rapid and reliable performance over any network for any size of deployment.

Customers that have used MobiControl have experienced benefits such as increased productivity, minimised downtime, and reduced labour costs. These have resulted in a lower total cost of ownership for their mobile workforce.

Based in Ontario, Canada, SOTI works in partnership with a wide range of industry-leading companies in the mobile hardware and software sectors. It has over 75,000 customers across all market verticals, including retail, manufacturing, health care, government, logistics and other industries.

“SOTI has a really impressive portfolio, with some great feature-rich solutions,” says Ebbie Khadem, Spirit's Managing Director. “We are delighted to have become their latest Business Partner. They are a very easy company

to work with and are committed to offering high quality solutions at very competitive prices. Their customers also have very positive things to say about them!"

Crystal Wong, Business Development Manager at SOTI, comments: "Spirit Data Capture possesses significant expertise and strategic relationships within the mobile computing sector. This combination allows them to provide tailored solutions that address the business needs of their customers. SOTI is pleased to work with Spirit to provide customers in the UK with best-of-breed solutions for managing, supporting and securing their mobile operations."

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**Notes for Editors:** Spirit Data Capture is based in Preston Brook, Cheshire. The company is a totally independent mobile computing and data capture house, with in-depth knowledge of the latest wireless and mobile computing technologies which boost productivity and profitability. Its services include planning, design and development, implementation, and support.

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