

Press Release. 16th December 2004

SPIRIT APPOINTED AS INDATA'S EUROPEAN DISTRIBUTOR

Spirit Data Capture Limited has been appointed as the European distributor of specialist bar code solutions developed by InData Systems. This includes the InData Systems 4600 LDS, developed in conjunction with HHP, the world's leading provider of image-based data collection systems.

InData Systems is based in Skaneateles, New York, and is the USA's leading supplier of hand-held scanners for applications involving components marked with the 2D Data Matrix barcode. This marking requirement is being driven by the US Department of Defense, and all worldwide aerospace companies are implementing similar marking programmes. Other industries, such as pharmaceutical and electronics, have also been adopting the high capacity 2D codes - so the demand for a reliable hand-held scanner has been increasing.

InData Systems has engineered the optics of the 4600LDS so that it can read the 2D barcodes imprinted on different surfaces. These include laser-etched bar codes (used on printed circuit boards); codes that are ink-jetted onto a shiny surface (such as foil tablet pharmaceutical packages); and 2D codes that are stamped into metal (used by the aerospace sector). Special optics are needed to scan the 2D symbologies, and most standard retail and industrial scanners are unable to read them accurately.

Spirit was chosen as the European distributor for InData Systems due to its in-depth knowledge of bar code technology; its familiarity with HHP products; and its Service Centre, which will carry out the final assembly of the hardware for InData Systems in Europe.

John Hattersley, Managing Director of InData Systems, said: "We are delighted to be working with a key HHP Partner in Europe who also has knowledge of the key European sales channels and industries for our products."

Ebbie Khadem, Spirit's Managing Director, says: "We are very pleased to be working in partnership with InData systems, and look forward to distributing their state-of-the-art scanners. They will make a big difference to many companies in the electronics, pharmaceutical, packaging and aerospace industries."

ENDS

Notes for Editors: Spirit Data Capture is based in Preston Brook, Cheshire. The company is a totally independent mobile computing and data capture house, with in-depth knowledge of the latest wireless and mobile computing technologies which boost productivity and profitability. Its services include planning, design and development, implementation, and support.

For more information, please contact Katrina Evans. Tel: 0870 166 2440
Email: katrina@spiritdatacapture.co.uk

For press information, please contact Phil Allcock at Allcock Public Relations, on: 02380 849953.