

Press Release: 5th July 2004

HHP'S NEW POWER PARTNER - THAT'S THE SPIRIT!

HHP, the world's leading provider of image-based data collection systems, has appointed Spirit Data Capture Ltd as one of its prestigious Power Partners. Spirit is a new, independent IT solutions house which specialises in providing integrated solutions for barcoding, mobile computing and other voice and data technologies.

Cheshire-based Spirit will offer a wide range of HHP solutions, including barcode scanners, image capture devices, and mobile computing solutions. These include the world-renowned Dolphin® range of mobile computers, and the IMAGETEAM™ family of linear and area imagers. Many of these incorporate Adaptus™, HHP's fourth generation Imaging Technology.

HHP's products will also be supported by Spirit's sister company, Intelligent Support, which focuses on providing customer care services, including maintenance contracts and repairs for mobile computers and other data capture devices.

Spirit's senior executives have extensive experience within the Auto ID industry, and are well acquainted with the high levels of performance offered by HHP's products. Managing Director, Ebbie Khadem, was previously HHP's European Sales and Marketing Director.

Ebbie says: "We are delighted to have been appointed as a Power Partner of a company that has such an enviable reputation as HHP. It is a recognised world leader in the development and supply of state-of-the-art hand held mobile computing and data capture solutions. Its wealth of products enables us to offer a comprehensive choice of barcode scanners and imaging solutions."

Roel Vreeburg, HHP's Managing Director for EMEA, responds: "We are looking forward to working with such a dynamic company as Spirit. Although the company has only recently been formed, its personnel have a tremendous wealth of experience within our industry, and we look forward to developing a close working relationship with them."

ENDS

About HHP: HHP is the world's leading provider of image-based data collection solutions for mobile, wireless and transaction processing applications - such as bar code scanners, mobile computers and transaction terminals.

The company has pioneered many advances in barcode scanning technology, including linear and area imagers; auto-discrimination of multiple symbologies; advanced linear and two-dimensional decoding algorithms; linear and area image engines; and the world's first 2D-capable portable data terminal.

HHP has a worldwide network of partners, and a client base that includes companies throughout the mobile, retail and industrial markets - including the United States Postal Service, Federal Express, Coca-Cola, DHL, and Continental Airlines.

The company is based in Skaneateles Falls (US), with European headquarters in Eindhoven, the Netherlands. HHP has further offices in the UK, France, Germany, Sweden, Spain, China (Hong Kong), Japan, and the US.

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