

Press Release: 4 April 2005

## **SPIRIT BEGINS TO 'XPLORE' NEW OPPORTUNITIES**

Spirit Data Capture Limited has been appointed as a Platinum Systems Integrator for Xplore Technologies<sup>®</sup>, a leading supplier of rugged Tablet PCs. Under the terms of the agreement, Spirit will sell and market Xplore products within the UK and Ireland.

Xplore Technologies Corp. established in 1996 is headquartered in Austin, Texas. Xplore's geographical markets continue to expand on a worldwide basis, with channel partners in the United States, Canada, Europe and Asia Pacific. As a global leader in the rugged mobile computing industry, Xplore has achieved some notable 'firsts' - including the first rugged Pentium III Pen Tablet Computer and the first rugged Microsoft-compliant Tablet PC.

Spirit will sell and market Xplore's complete range of rugged tablet PCs, which are designed to withstand harsh environmental and working conditions.

Xplore's iX104C2 Tablet PCs offer value and performance comparable to commercial grade mobile computers, iX104C2 Tablet PCs can do the same work, go more places, withstand more punishment, are more reliable, and last longer than their more fragile counterparts. Xplore is also the only rugged Tablet PC vendor to offer Allvue<sup>™</sup> technology as an optional upgrade to its

products. Allvue™ enhances the PC's display, increasing the screen's brightness and clarity - making it usable in all lighting conditions, including direct sunlight without negatively impacting battery life.

Ebbie Khadem, Spirit's Managing Director, says: "We are very excited to be appointed as a Systems Integrator for Xplore, and will enjoy helping them to penetrate new market sectors. We believe that there is a huge potential market for their products in the UK, and we are looking forward to exploring new business opportunities with Xplore."

Xplore works with selected channel partners to address the mobile computing needs of workers beyond the regular office environment. "To be successful in the mobile computing market, we want to make sure that we have specialists in our advanced technologies as channel partners working in the focus markets to guarantee success for both our customers and for us", states Kari Myllykoski from Xplore Technologies.

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**Notes for Editors:** Spirit Data Capture is based in Preston Brook, Cheshire. The company is a totally independent mobile computing and data capture house, with in-depth knowledge of the latest wireless and mobile computing technologies which boost productivity and profitability. Its services include planning, design and development, implementation, and support.

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